

## The phrase <u>"Knowledge is power"</u> is credited to Francis Beacon in 1571



### Knowledge is ubiquitous



to invest & manage information through effective communications.



# "Articulate our value add " "Our value add is Articulation"









that was effective



#### Seven C's

- 1. Completeness
- 2. Conciseness
- 3. Consideration
- 4. Clarity
- 5. Concreteness
- 6. Courtesy
- 7. Correctness





Vocabulary



Pronunciation



( Grammar

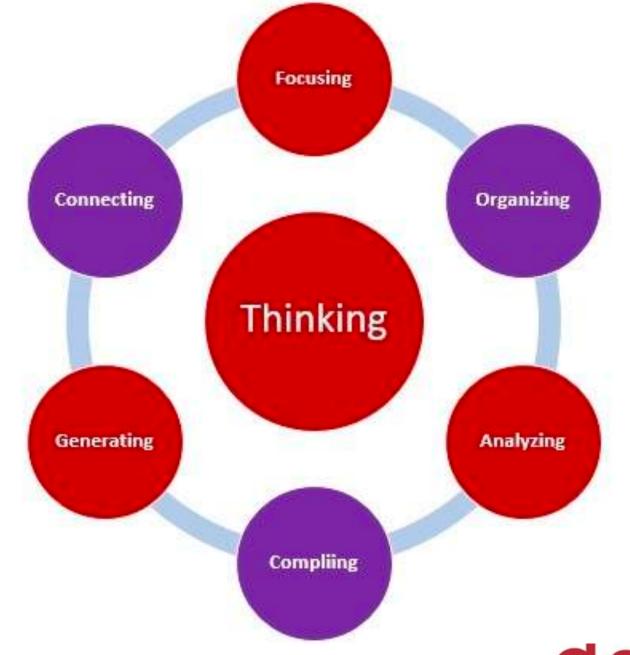


Culture

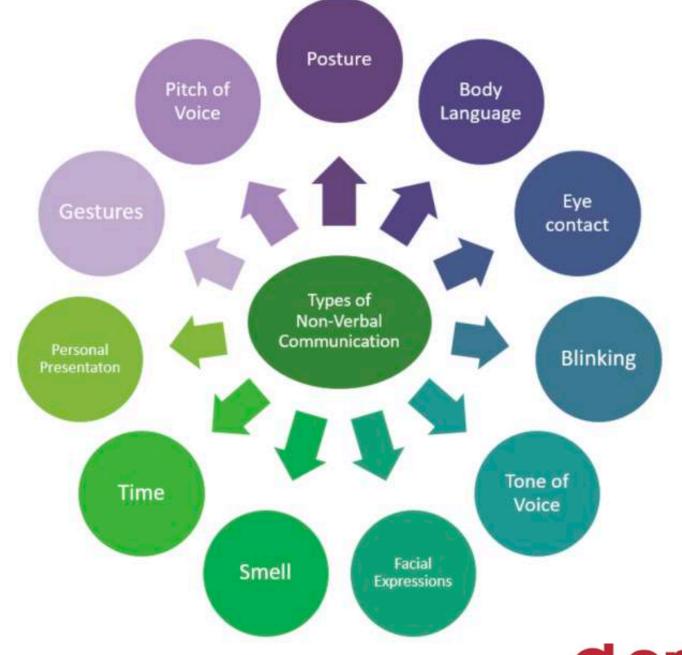








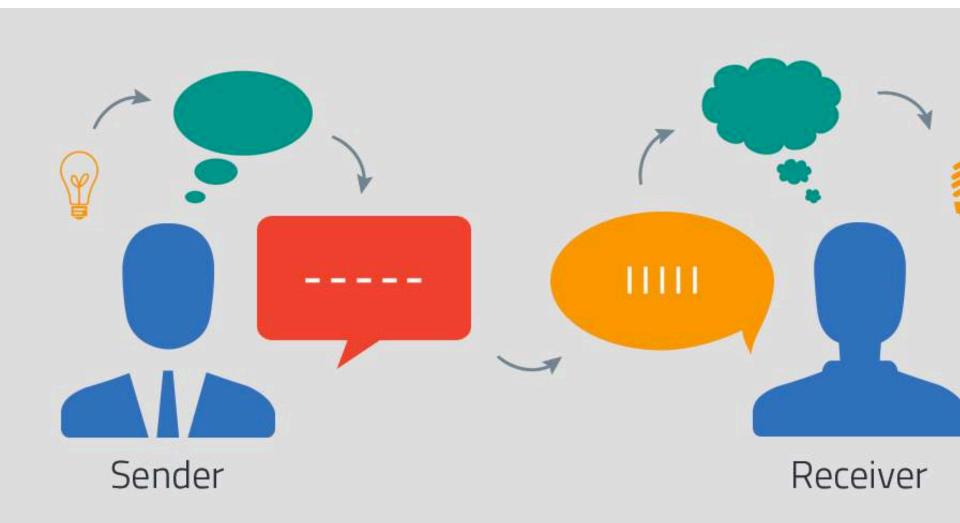




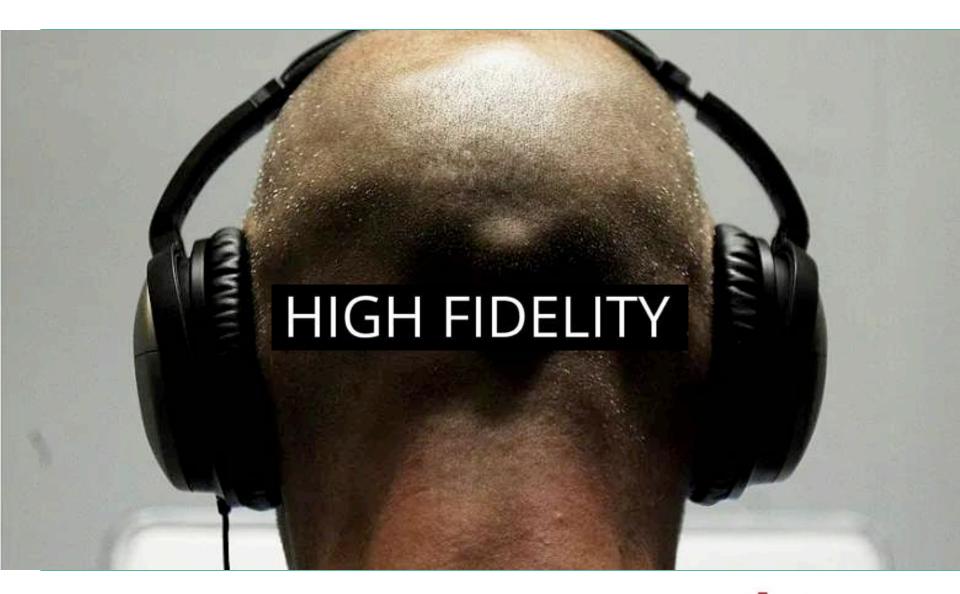


Level 2: Consciously Unskilled Level 3: Consciously Skilled

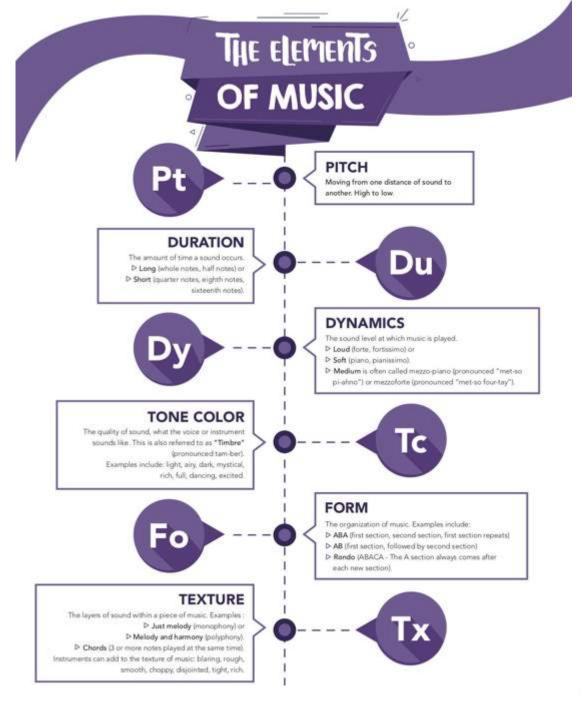
Level 1: Unconsciously Unskilled Level 4: Unconsciously Skilled













#### **IN**tentions when we communicate

- Inspire
- Involve
- Instruct
- Influence
- Interest
- Interrupt
- Interject
- Interview

- Intervene
- Inform
- Instill
- Infuse
- Invigorate
- Infect
- Interact
- Interpret
- Investigate



**ETHOS** *Credibility* 



PATHOS Emotion



LOGOS Logic





Vocabulary

"the body of words used in a particular language."



#### **Dialect**

"a particular form of language that is unique to a specific region or social group"



#### Lexicon

"the vocabulary of a person, language, or branch of knowledge"



#### Protocol

"the accepted or established code of procedure or behaviour in any group, organisation or situation"



#### Etiquette

"the customary code of polite behaviour among members of a particular society, profession, group or organisation"

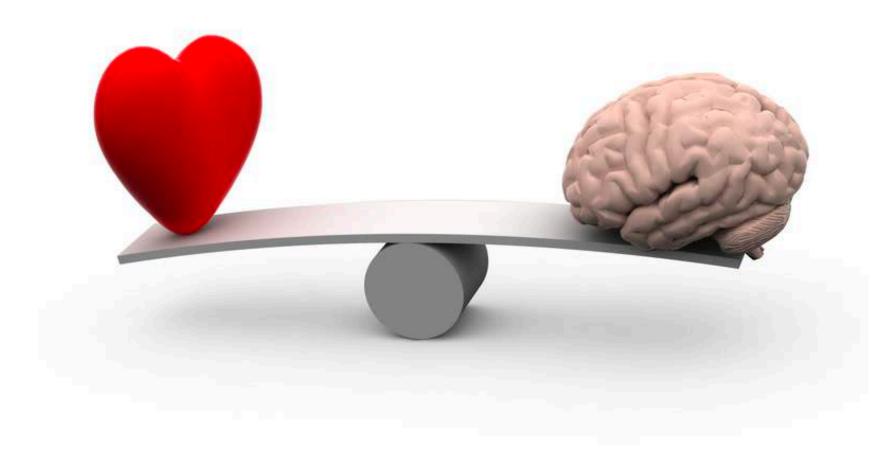


#### **Emotional INtelligence**

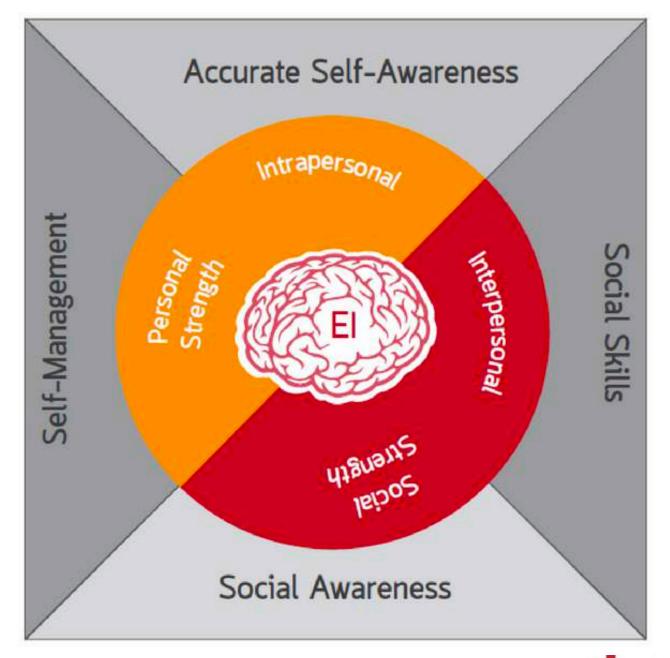
El is the ability to understand and manage your own **emotions**, and those of the people around you.

INfluence our INtentions











SELF AWARENESS SELF MANAGEMENT

SOCIAL AWARENESS

RELATIONSHIP MANAGEMENT

EMOTIONAL SELF AWARENESS EMOTIONAL SELF CONTROL

**EMPATHY** 

**INFLUENCE** 

**ADAPTABILITY** 

ORGANISATIONAL AWARENESS COACH AND MENTOR

ACHIEVEMENT ORIENTATION CONFLICT MANAGEMENT

POSITIVE

**TEAMWORK** 

INSPIRATIONAL LEADERSHIP











- 1. Utilize an assertive style of communicating
- 2. Respond instead of reacting to conflict.
- 3. Utilize active listening skills.
- 4. Be motivated.
- 5. Practice ways to maintain a positive attitude
- 6. Practice self-awareness.
- 7. Take critique well
- 8. Empathize with others
- 9. Utilize leadership skills
- 10.Be approachable and sociable.



